

Dealmakers List 2019

The people behind the biggest pacts in the world of showbiz

By Nick Clement, Todd Longwell, Robert Marich



Daniel H. Black

Vice Chair, Global Entertainment & Media Practice, Greenberg Traurig

Black reps Caesars Entertainment for its gaming-content deal with Turner Sports/Bleacher Sports; live-event hologram company Base Entertainment; toy company Spin Master; Fremantle's Original Prods., including three reality TV series pickups; and Blackbird Presents, navigating thorny music-rights issues for documentaries and live events. The Los Angeles-based attorney also negotiated more than \$100 million in executive employment agreements in the past year. Black sees cross-border deals getting trickier as, for instance, other countries aim to build local champions that complicate Hollywood relations. He sees "the need to anticipate what the world will look like in the years ahead" in crafting today's transactions.

[Please click here for the full Variety Dealmakers List 2019.](#)