



# YOU ARE INVITED

## Environmental Red Flags: Using Environmental Insurance to Save Your Real Estate Transaction

Environmental issues can derail even the most promising real estate transactions. This program explores how environmental insurance serves as a powerful tool to bridge the gap between environmental risk and deal certainty for all stakeholders. Attendees will learn to identify strategies for environmental roadblocks, understand key pollution legal liability insurance products and their coverage parameters, navigate the underwriting and submission process, and see these concepts applied through real-world case studies. Earn CLE credit while gaining practical strategies to keep your next deal on track.

### Key Takeaways

- Recognize environmental red flags that commonly threaten real estate transactions and understand how insurance can resolve them for all stakeholders
- Understand the core coverages, exclusions, and policy structures available under pollution legal liability insurance
- Learn how to effectively collaborate with brokers, underwriters, and environmental counsel to design the right coverage
- Apply real-world strategies for leveraging environmental insurance to satisfy lender requirements, protect buyers and sellers, and close deals

**Presenters:**



**Giuliano Apadula**

**Greenberg Traurig, Shareholder  
Philadelphia**



**Kimberly Mann**

**Marsh, Managing Director –  
Environmental Practice  
Philadelphia**

**THURSDAY, JUNE 4, 2026**

**9:00 AM ET – REGISTRATION & NETWORKING**

**9:30 – 10:30 AM ET PROGRAM**

**Marsh**

Boston  
99 High Street,  
Boston, MA 02110  
or Webinar

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**Pending 1.0 Massachusetts CLE credit. Please let us know if you need CLE credit in other jurisdictions.**

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