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SAVE THE DATE



Greenberg Traurig's Life Sciences & Medical Technology Group will once again be hosting two events during the 2019 JP Morgan Healthcare Conference in San Francisco.

Monday, January 7, 2019

Lunch Workshop: Insiders' Views of Deal Making

11:30 a.m. - 12:00 p.m. Registration and Networking
12:30 p.m. - 2:00 p.m. Panel Discussion and Lunch

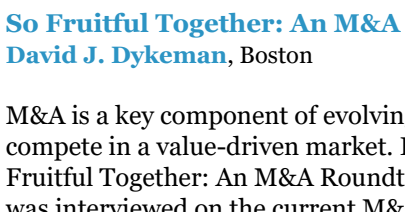
Practising Law Institute (PLI) - New Location

685 Market Street #100
San Francisco, CA 94105


Monday, January 7, 2019

Wine Tasting and Networking Reception

6:00 p.m. - 9:00 p.m.



201 3rd St.
San Francisco, CA 94103

Upcoming Events and Speaking Engagements

DeviceTalks Boston

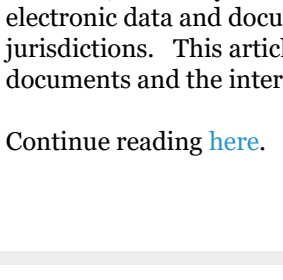
Greenberg Traurig is a sponsor of the 7th Annual DeviceTalks Boston on October 8-10. DeviceTalks is the premier industry event for the medtech community fostering the exchange of ideas, insight and technology among the pioneers of the medical technology industry and the engineering behind it. Shareholder [David J. Dykeman](#) will moderate the "Hot Topics: M&A, IP, Financing and Regulatory Trends Impacting MedTech" session, with Shareholders [Karen C. Corallo](#) and [Trevor J. Chaplick](#) serving as panelists. The panel will focus on the pressing issues currently facing medtech communities.

DeviceTalks West

Greenberg Traurig is a sponsor of DeviceTalks West on December 11-12 in California. The program will feature keynote addresses and plenary panels with exclusive insights from the leaders who are hanging the course of medicine. Shareholders [Ginger Pigott](#) and [Roman Fayerberg](#) will lead a panel on "Hot Topics: Trends Impacting MedTech" which will focus on the pressing issues currently facing medtech communities.

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Industry Articles & Alerts

So Fruitful Together: An M&A Roundtable

[David J. Dykeman](#), Boston

M&A is a key component of evolving business strategies that will enable companies to better compete in a value-driven market. In this *Medical Product Outsourcing* article titled "So Fruitful Together: An M&A Roundtable" Greenberg Traurig Shareholder [David J. Dykeman](#) was interviewed on the current M&A trends in the Life Sciences sector.

Continue reading [here](#).

Drafting Patent Settlements and Licenses: 5 Rules

[Nicholas A. Brown](#), San Francisco/Silicon Valley

This article outlines five default rules worth remembering in drafting patent settlements and licenses, including: 1) a patent license cannot be transferred by the licensee; 2) a patent license binds subsequent owners of the licensed patent; 3) a patent license includes all acts that would otherwise be infringements, including making, using, offering for sale, selling, or importing; 4) a patent license includes at least continuations and reissues of a licensed patent; and 5) a patent license includes 'have made' rights.

5 Tips to Protect Your Medtech Startup's Innovations

[David J. Dykeman](#), Boston

When it comes to starting and building a medical device company, a strong patent strategy tied to business goals can be the driving force behind venture capital investment, strategic collaborations and mergers and acquisitions. This article provides 5 tips for medtech companies for protecting and leveraging its innovations.

Continue reading [here](#).

The 5 Biggest Issues in Patenting Combo Products

[Roman Fayerberg](#), [David J. Dykeman](#), Boston

The rise of personalized medicine has spurred another trend: the growth of combination products that blend biologics, drugs and medical devices to improve patient treatment. However, because of the complexity of these combination products, securing a strategic patent can prove challenging. That's why developers of combination products should aim to develop a "picket fence" around the core technology, filing patents for each individual aspect of the invention and covering incremental improvements. This article provides key considerations for makers of combination products.

Continue reading [here](#).

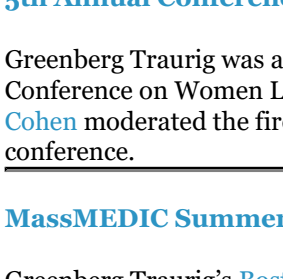
The Global Courtroom: Discovery of Foreign Documents in U.S. Products Liability Litigation

[Lori G. Cohen](#), [Christiana Callahan Jaccsens](#), [Jacqueline E. Tambone](#), and [Chelsea M. Dease](#), Atlanta

The laws of discovery in the United States provide for expansive and far-reaching discovery obligations from parties that may include the production of documents from foreign parties. Foreign documents can often be at issue in U.S. products liability litigation in light of the complex nature of corporate structure and distribution chains and relationships. U.S. product manufacturers and distributors may have parent companies located outside of the U.S. Products involved in U.S. products liability litigation may have been designed, tested, manufactured, inspected, labeled or packaged outside of the U.S. Corporate entities outside of the U.S. may be involved in customer service, complaint handling or product surveillance. However, discovery of foreign documents is complicated due to the ever-increasing amount of electronic data and documents, and variability in discovery laws among different jurisdictions. This article analyzes the applicable U.S. law related to discovery of foreign documents and the interaction with foreign discovery law in products liability litigation.

Continue reading [here](#).

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Greenberg Traurig in the Industry

GT Wins Am Law 'Products Liability Litigation Department of the Year'

Greenberg Traurig, LLP has been selected as the "Products Liability Litigation Department of the Year" by *The American Lawyer* (January 2018) for its [Pharmaceutical, Medical Device & Health Care Litigation](#) Group. The article announcing the win, "[Punching Above its Weight: Greenberg Traurig, Winner, Products Liability Litigation Department of the Year](#)," notes that "when the chips are down, [the firm's] products liability litigators pack a big punch." The article then quotes [Lori G. Cohen](#), the Chair of Greenberg Traurig's Pharmaceutical, Medical Device & Health Care Litigation Group: "When you need someone to dive into a new case, parachute in to a challenging jurisdiction, no matter who you're up against, we can do that."

Continue reading [here](#).

Greenberg Traurig Grows IP and Products Liability Practices in Philadelphia; Two Former TEVA Associate GC's Join

Greenberg Traurig, LLP continued the strategic growth of its award-winning [Intellectual Property & Technology Practice](#) and [Products Liability & Mass Torts Practice](#) Groups with [Jonathan Wise](#) joining the firm as Of Counsel and [Brian Rubenstein](#) joining as Shareholder in the Philadelphia office.

Wise previously served as Associate General Counsel at Teva Pharmaceuticals where he was a member of the IP litigation team for the past eight years. He is a seasoned IP lawyer with significant ANDA Hatch-Waxman experience and patent litigation and counseling experience. Wise received his J.D. from the University of New Hampshire Franklin Pierce Law Center in 2005, and his undergraduate degree from Penn State University in 2002.

Rubenstein, also a previous Associate General Counsel at Teva, has deep knowledge of the inner workings of pharmaceutical companies and product liability issues in state and federal courts. He's an experienced litigator, having handled a wide range of large-scale, complex business disputes – as well as investigating and coordinating responses to government subpoenas and inquiries from the U.S. Food and Drug Administration and Federal Trade Commission. A graduate of Wharton, Rubenstein earned his J.D. from Loyola University Chicago School of Law.

Greenberg Traurig's David Dykeman and Dr. Fang Xie Recognized Among World's Leading IP Strategists

Shareholders [David J. Dykeman](#) and [Dr. Fang Xie](#) were recognized as two of the world's top intellectual property value creators in the 2018 edition of the *Intellectual Asset Management's (IAM) Strategy 300 – The World's Leading IP Strategists 2018*. This is Dr. Xie's third year and Dykeman's first year of recognition.

According to the publication, the guide identifies the top patent professionals in key jurisdictions around the globe. The patent professionals are identified after a 5-month, extensive research process. IAM conducts nearly 1,500 interviews with attorneys, patent attorneys, and in-house counsel. Recognized patent professionals have received sufficient positive feedback from peers and clients.

Continue reading [here](#).

17 Greenberg Traurig Attorneys Recognized in the 2018 Edition of IAM Patent 1000

The 2018 edition of Intellectual Asset Management's (IAM) Patent 1000 – The World's Leading Patent Professionals recognized 17 attorneys from global law firm [Greenberg Traurig, LLP](#). The firm was also recognized in six regions for its patent litigation, prosecution, and transaction capabilities.

According to the publication, the guide identifies the top patent professionals in key jurisdictions around the globe. The patent professionals are identified after a 5-month, extensive research process. IAM conducts nearly 1,500 interviews with attorneys, patent attorneys, and in-house counsel. Recognized patent professionals have received sufficient positive feedback from peers and clients.

Continue reading [here](#).

Greenberg Traurig Shortlisted for 23 Euromoney 'Americas Women in Business Law' Awards 2018

Greenberg Traurig, LLP has 14 women shortlisted for *Euromoney* Legal Media Group's annual "Americas Women in Business Law Awards," including [Lori G. Cohen](#) in Life Sciences. In addition, the firm was shortlisted in nine firmwide categories. The awards ceremony was held on Thursday, June 7, 2018, at Essex House in New York.

According to the *Euromoney website*, firm, country, and regional winners are chosen based on their ability to support the development of women in the legal profession and provide a work/life program that empowers women to pursue legal careers. Women include the ratio of female-to-male lawyers (at all levels of seniority), the retention of women associates to partner level, and relevant diversity initiatives. Individual winners are judged on their professional accomplishments as well as advocacy and influence within their field over the last 12 months. Awards are also given for pro bono work.

Continue reading [here](#).

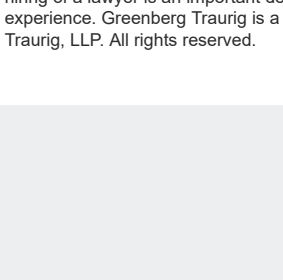
Anna B. Laakmann Appointed to IHV Board of Advisors

GT's [Anna B. Laakmann](#) has been appointed to the [Institute of Human Virology \(IHV\) Board of Advisors](#). As a member of the Board, Laakmann will provide strategic advice to the management of the organization.

According to the organization's website, IHV is the first center in the United States to combine the disciplines of basic science, epidemiology, and clinical research in a concerted effort to speed the discovery of diagnostics and therapeutics for a wide variety of chronic and deadly viral and immune disorders – most notably HIV, the cause of AIDS. Formed in 1996 as a partnership between the State of Maryland, the City of Baltimore, and the University System of Maryland and the University of Maryland Medical System, IHV is an Institute of the University of Maryland School of Medicine and is home to some of the most globally-recognized and world-renowned experts in the field of human virology.

Continue reading [here](#).

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Past Events and Speaking Engagements

5th Annual Conference on Women Leaders in Life Sciences Law

Greenberg Traurig was a sponsor of the American Conference Institute's (ACI) 5th Annual Conference on Women Leaders in Life Sciences Law in Boston July 25-27. Shareholder [Lori G. Cohen](#) moderated the fireside chat with The Hon. Tanya R. Kennedy and Co-Chaired this year's conference.

MassMEDIC Summer Reception

Greenberg Traurig's Boston office hosted the Massachusetts Medical Device Industry Council (MassMEDIC) Board for an annual summer networking event on Monday, July 23, 2018. The event featured keynote remarks on "MedTech at Phillips" by Brian Rosnov, Senior Managing Director and Co-Founder of Phillips HealthWorks. GT Shareholder [David J. Dykeman](#) is a past MassMEDIC Board Member.

Healthcare Drinks

On Thursday, June 7th, Greenberg Traurig sponsored and hosted a Boston Healthcare Drinks event featuring a panel discussion on "Where to Launch a Biotech Startup Today? China vs. the States." The panel was moderated by Wenjie Wu, founder of Olive Health Technology. Panelists included: [Kathy He](#), VP of Corporate and Business Development at Abbisko Therapeutics; [Yide \(Alan\) Jiang](#), Chief Strategy Officer at Xtalpi Inc.; and [Jingye Zhou](#), Co-founder & CEO of Ecogene Inc. Prior to the panel discussion, [Dr. Fang Xie](#), shareholder in Greenberg Traurig's Boston office, presented on key IP issues that pharmaceutical and medical device product companies need to be aware of when doing business in China and the United States.

BIO Networking Reception

On Tuesday, June 5, 2018, Greenberg Traurig's Boston office hosted a networking reception during the BIO International Convention. The Biotechnology Innovation Organization (BIO) represents more than 1,100 biotechnology companies, academic institutions, state biotechnology centers and related organizations across the United States and in more than 30 other nations.

MedTech Summit – Brussels

Greenberg Traurig hosted a panel at the MedTech Summit held at the Hotel NH Brussels Bloom. The MedTech Summit is a global summit on European MDR & IVDR, including clinical strategies, PMS & vigilance, legal, combination products, sterilization, and emerging market requirements, and held on June 11-15. Greenberg Traurig's panel was titled "The Global Courtroom: Strategies for Managing Cross-Border Products Liability Litigation" and was held on Tuesday, June 12. GT's [Lori G. Cohen](#) was a panelist. Other panelists included [Maria H. Braggaglia](#), Partner at Dermarest Advogados; [Ashley L. Peterson](#), Associate at Bennet Jones LLP; and [Aimee H. Wagstaff](#), Partner at Andrus Wagstaff.

Women Leaders in Life Sciences – Amsterdam

Greenberg Traurig sponsored the Women Leaders in Life Sciences Conference, held in Amsterdam on June 19-20. GT's [Lori G. Cohen](#), was a co-chair of this event along with [Funke Abimbola](#), MBE, General Counsel & Head of Financial Compliance at Roche UK.

MedTech Partnering Day 2018

[David J. Dykeman](#), [Evan C. Holden](#), and [Wayne H. Elowe](#) were participants at Greenberg Traurig's Global Life Sciences & Medical Technology Group's fifth MedTech Partnering Day on March 27, 2018 at the firm's Boston office. MedTech Partnering Day connects some of New England's most innovative medtech companies with strategic partners Medtronic and Baxter to maximize opportunities for collaboration, new business development, and market expansion. The program, supported by MassMEDIC and LB Ventures, included a "State of the Medtech Industry" keynote presentation by MassMEDIC President Thomas Sommer, company presentations from representatives of Baxter and Medtronic, a panel discussion focused on innovation and M&A trends, a products liability update, and one-on-one meetings between the strategic partners and emerging medtech companies.

Greenberg Traurig Hosts "Trends in Healthcare Investment" Panel

Greenberg Traurig, LLP's Boston office sponsored and hosted a panel discussion, "Trends in Healthcare Investment," co-organized by the Bayhelix Group and The Boston Chinese Investment Club on March 2, 2018. The event was opened by [Dr. Fang Xie](#), Greenberg Traurig shareholder and co-leader of the firm's Biotechnology and Pharmaceutical Industry Group of the global Life Sciences & Medical Technology Group, and was moderated by Boston Corporate Shareholder [Bradley A. Jacobson](#). Panelists included [Bihua Chen](#), Founder, CEO and Portfolio Manager of Cormorant Asset Management, LLC; [Wei Li](#), Ph.D., Founding & Managing Partner of 6 Dimensions Capital, Founding Partner of WuXi Healthcare Ventures; and [Jake Xia](#), Managing Director and Chief Risk Officer of Harvard Management Company, Inc.

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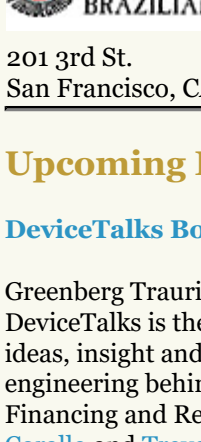
About Greenberg Traurig's Life Sciences & Medical Technology Group

Greenberg Traurig's Life Sciences & Medical Technology Group advises clients ranging from startups to large multinational public companies to leading research institutions. The group's attorneys work closely with clients, providing innovative legal counsel to help them achieve their objectives – from discovery through commercialization and product marketing. For more information on our Life Sciences and Medical Technology Group, please click [here](#).

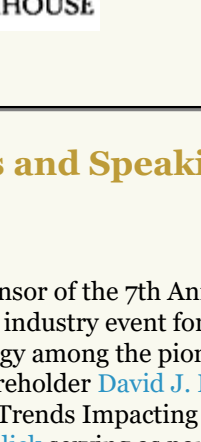
Greenberg Traurig, LLP (GT) has more than 2,000 attorneys in 38 offices in the United States, Latin America, Europe, Asia and the Middle East. GT has been recognized for its philanthropic giving, was named the largest firm in the U.S. by *Law360* in 2017, and is among the Top 20 on the 2017 *Am Law* Global 100. Web: [www.gtlaw.com](#) Twitter: @GT_Law.

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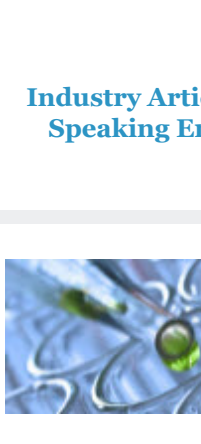
Life Sciences & Medical Technology Practice Contacts



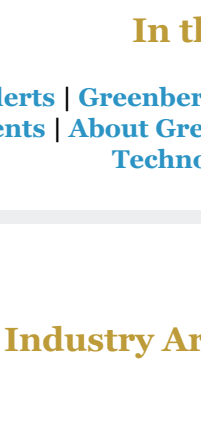
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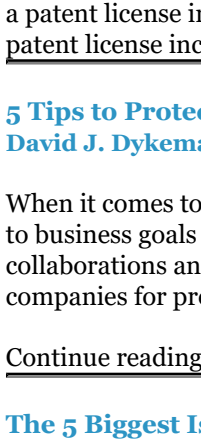
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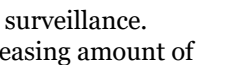
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