

Member Spotlight



Fred E. Karlinsky

[Fred E. Karlinsky](#) is Co-Chair of Greenberg Traurig's Insurance Regulatory and Transactions Practice Group. He has more than 25 years of experience representing the interests of insurers, reinsurers and a wide variety of other insurance-related entities on their regulatory, transactional, corporate and governmental affairs matters. A recognized authority on national insurance regulatory and compliance issues, Fred has taken leadership positions in many insurance trade organizations and led many industry-driven legislative and regulatory initiatives. He is an esteemed thought leader who has spoken and presented to insurance executives and governmental officials, both nationally and internationally.

Experienced in transactional law, executive and legislative governmental affairs, administrative law, and corporate representation, Fred advises clients on operational issues, including start-up initiatives, structuring, capitalization, and collaborative business relationships. He also advises on an array of regulatory and compliance issues, including licensure and corporate amendment applications, business expansion initiatives, solvency and statutory accounting issues, rate and form filings, and financial and market conduct examinations.

In addition, Fred has a long history as a primary strategist in all types of insurance-related legislative and regulatory initiatives for all lines of insurance, including homeowners, automobile, workers' compensation, medical malpractice and other property and casualty and life and health insurance lines.

Rated "AV" by Martindale-Hubbell, Fred is recognized within Band One of the Chambers USA Guide, where he has been listed consistently from 2011-2017. He also has been named over the course of multiple years to *Florida Super Lawyers* and the Top Lawyers Section of *South Florida Legal Guide*. In addition, he was recognized within the Honorable Mention List in "The 100 Most Influential People in Florida Politics" in *Influence* magazine in 2016. Fred is listed as well among *Best's Recommended Insurance Attorneys* in 2017 and as a team member in BTI Power Rankings, which ranked Greenberg Traurig among "The 16 Strongest Firms for 'Go-To Outside Counsel' Insurance Work," in 2016. Additionally, he was presented with the "Florida Governor's Business Ambassador Award," by Florida Governor Rick Scott at an Economic Development Mission in London in 2016.

In 2017, Fred was among Florida Governor Rick Scott's 15 appointments to the Constitution Revision Commission which is tasked with reviewing proposed changes to the state constitution every 20 years. He serves as: Chair of the Finance and Taxation Committee and a Member of the Rules and Administration Committee, the General Provisions Committee and, the Style & Drafting Committee.

Governor Scott also appointed Fred to the Florida Supreme Court Nominating Commission where he has served since 2014. Fred was also a member of the 17th Judicial Circuit Nominating Commission from 2011- 2014, where he served as both Chair and Vice Chair. Fred has been an Adjunct Professor of Law at Florida State University College of Law since 2008, where he teaches a course on Insurance Law and Risk Management. He is also a Florida Supreme Court Certified Mediator. In addition to being admitted to practice in all Florida state and federal trial and appellate courts, the U.S. Supreme Court, U.S. Tax Court and the U.S. Court of Federal Claims, Fred was admitted to the Roll of Solicitors of the Senior Courts of England and Wales in 2011. He is currently a Fellow of the American Bar Foundation, an honor limited to one-third of one percent of attorneys in America.

Active within many nonprofit organizations statewide, Fred is Chair of the Barbara Bush Foundation for Family Literacy and a Board Member of the Holocaust Documentation and Education Center, where he also serves on the Board of Directors Executive Committee.

A Florida native who attended both public and private schools in the state, Fred received his Bachelor of Science from the University of Miami and his Juris Doctor from the Florida State University College of Law. He is a member of the Florida State University College of Law Board of Visitors and served two terms on the Florida State University Foundation Board of Trustees.

What is the most fun thing about your firm?

GT has a great culture. We work hard but we also have fun. In Fort Lauderdale, we have a ping pong table in our office café where you can take a break and play a game. Every year we celebrate staff appreciation week, Thanksgiving and other holidays. Last year after Hurricane Irma, we had lunch for everyone in the office every day for a week.

What's the best piece of advice you received as a young lawyer?

I spend a considerable amount of time marketing our practice. Clients and prospects need to see you and hear from you. They want to know that your team has the experience and contacts to handle their problem. I make myself accessible 24/7.

What is the most meaningful object in your office?

My 9/11 World Trade Center (WTC) Visitor Pass. I was on the 51st floor of WTC 2 when the first plane hit WTC 1 and in the stairwell of WTC 2 when the second plane hit our building. That was a day I will never forget.

What is the oddest or most interesting case you have ever worked on?

All my matters are interesting. Each matter is unique as are the players involved. I never have a boring day.