

Greenberg Traurig To Open Milan Office, Its 40th Worldwide

By Kevin Penton

Law360 (May 16, 2019, 10:09 PM EDT) -- Greenberg Traurig LLP said Thursday it will acquire a boutique law firm in Milan and open an office in the northern Italian city, marking its fifth location in Europe and its 40th in the world.

Greenberg Traurig will acquire Santa Maria Studio Legale in July, joining forces with a more than 50-year-old firm whose work includes international contracts, European Union law, mergers and acquisitions, and finance, according to the announcement.

The office will be known in Italy as Greenberg Traurig Santa Maria, according to the firm, which will appoint Mario and Luigi Santa Maria as co-managing shareholders of the location. Greenberg Traurig said it has had a working relationship with the Santa Maria firm, which has 32 attorneys, for about 15 years.

"This is a unique opportunity given our close relationship with Studio Santa Maria and its highly regarded place in the Italian market," Richard A. Rosenbaum, Greenberg Traurig's executive chairman, said in a statement.

As part of the office opening, Greenberg Traurig will also add Marzio Longo and Corrado Angelelli from Freshfields Bruckhaus Deringer, according to the announcement.

Longo, who is already working for Greenberg Traurig as a shareholder in Amsterdam, headed Freshfields' real estate practice in Italy, according to the firm. He specializes in advising clients on a broad range of real estate matters, including development projects, M&A deals and co-investment structures such as joint ventures, according to Greenberg Traurig.

"I look forward to having clients work with the award-winning real estate team not only here in Italy, but also worldwide," Longo said in a statement. "And I am confident that my experience will prove to be of value to clients across markets."

Angelelli focuses his practice on structured finance, advising clients on matters such as real estate financing and refinancing, restructuring and securitization transactions for a broad range of asset



Luigi Santa Maria



Mario Santa Maria

classes, according to Greenberg Traurig.

“Given that I assist foreign banks and investors, Italian companies, and financial institutions, the move to Greenberg Traurig Milan was an easy decision to make,” Angelelli said in a statement. “I look forward to expanding my reach and adding to the team’s already robust global capabilities.”

Longo and Angelelli “will enhance our ability to take advantage of the real estate, finance, and distressed asset opportunities we believe will drive value to our private equity, real estate, banking, and other clients from our earliest days in Milan,” Rosenbaum said.

Greenberg Traurig has more than 2,000 attorneys in 39 offices in the United States, Latin America, Europe, the Middle East and Asia, according to the firm’s website.

--Editing by Jill Coffey.