



International Trade & Sanctions

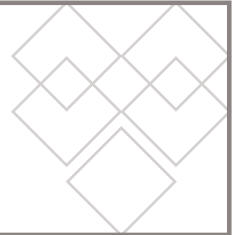
2021



PROFILED:

KARA M. BOMBACH

Greenberg Traurig, LLP



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International Trade
& Sanctions



KARA M. BOMBACH

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PERSONAL BIOGRAPHY

Kara M. Bombach is a shareholder at Greenberg Traurig, LLP. She assists companies and organisations to lawfully export goods, technology and services worldwide. She helps clients achieve solutions to complex regulatory situations arising under anti-corruption and anti-bribery measures, export controls laws, anti-boycott laws and special sanctions maintained by the US government against various countries, entities and individuals. She regularly represents clients in matters before US government agencies, including the US Departments of Commerce, State, Treasury and Defense. She has significant experience representing individuals and entities before OFAC in delisting matters and challenges to OFAC sanctions designations.

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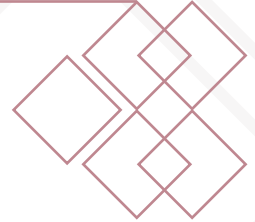
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Q&A WITH KARA M. BOMBACH

**What strengths and characteristics do you, your team and your firm strive to demonstrate to clients?**

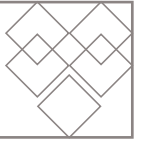
◆ In the most simplistic sense, clients seek our assistance in the export controls & economic sanctions group in two scenarios. First, reacting to an urgent problem – with potential civil or criminal liability – like a potential legal violation or a time-sensitive transaction they want to clear. Or second, preventing a problem – for example they want to prevent future problems, liabilities and risks, whether in a particular transaction or deal, or in holistic compliance policies, procedures, trainings and implementation of compliance programmes. In M&A deals we are called on to conduct subject matter diligence and determine national security risks with foreign investment that could trigger notification and review by local governments in various jurisdictions. My approach and that of my team and firm is to be responsive, efficient and practical partners to clients in each of these, whether we are problem solvers or problem preventers.

Could you provide an insight into how you approach your work? What drives and motivates you?

◆ Intellectually, export controls, economic sanctions and national security reviews on foreign investments are fascinating to me, ever changing, super dynamic and entirely tied to foreign policy issues and the state of the world. From a psychological and behavioural standpoint, it is very interesting and rewarding to me to be able to advise companies and individuals on not just what it means to do something lawfully or ethically, but to see the implementation of systemic changes for the better. Effectively communicating a very difficult or variable legal concept to clients – both external and internal to my firm – is probably the most

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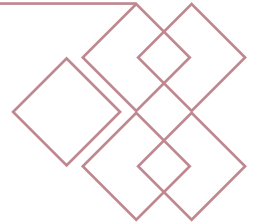
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rewarding part of my job, along with the opportunity to work with so many interesting and intelligent people around the world daily.

In what ways do you endeavour to support the career development of your colleagues rising through the ranks?

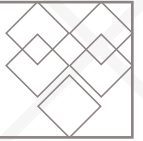
◆ My number one priority in mentoring and supporting colleagues is visibility. Visibility to me means that I demonstrate and model characteristics that are healthy and productive, even if that means saying no to some things. It means providing visibility about the business side of law, like giving sufficient exposure and opportunities to understand good practices in client development, pitches, billing and relationships with others in the firm, and with external clients. It means providing opportunities to colleagues for them to be more visible internally and externally to the firm. I really enjoy identifying opportunities that fit with someone's interests and goals and serving as 'matchmaker' and making the right introductions to help someone get the full benefit of all the amazing resources and contacts we have available to us. Supporting the development of junior colleagues is entirely energising to me. ■



“EXPORT CONTROLS, ECONOMIC SANCTIONS AND NATIONAL SECURITY REVIEWS ON FOREIGN INVESTMENTS ARE FASCINATING TO ME, EVER CHANGING, SUPER DYNAMIC AND ENTIRELY TIED TO FOREIGN POLICY ISSUES AND THE STATE OF THE WORLD.”

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 REPRESENTATIVE ENGAGEMENTS

- ◆ Represented Rafael Márquez in his successful delisting from the Office of Foreign Assets Control (OFAC) list of Specially Designated Nationals (SDN), which spanned five years and included negotiations with various US agencies, the Mexican government and the US consulate in Mexico.
- ◆ Achieved resolution of a multi-agency, multi-year export violation matter for an armed security service provider with no monetary or administrative penalties.
- ◆ Achieved resolution of a multi-country OFAC economic sanctions violations disclosure matter, with no monetary or administrative penalties.
- ◆ Achieved OFAC delisting of financial industry entities designated on OFAC's list of Specially Designated Nationals (SDNs).
- ◆ Delivered global economic sanctions compliance programme enhancements for a food and beverage manufacturer.
- ◆ Counsel international not-for-profit and relief/aid organisations such as Save the Children (US), ONE Campaign, Mercy Corps, the International Committee of Red Cross, Not on Our Watch/The Sentry and The Enough Project on best practices in economic sanctions, trade and anti-corruption compliance issues.

