

Introducing the second edition of the 40 Under 40, GIR's list of 40 accomplished young investigations lawyers who will help shape the future of this fast-evolving area of law.

With the 40 Under 40, GIR wants to shine a spotlight on up-and-coming individuals who don't always get the kind of recognition that their more established peers do. But while the idea behind 40 Under 40 is simple, choosing the final list was far from easy.

After asking for nominations in April, we found ourselves inundated with applications from a talented and experienced crop of young practitioners.

To help us choose the final 40, we asked lawyers to submit a brief summary of their career and three references – one from a client, one from a senior colleague and another of their choosing.

GIR received responses from Palo Alto to New Delhi and many places in between. Applicants referenced their roles on landmark cases, and submitted recommendations from some of the industry's biggest names.

To choose the final 40, GIR considered the cases that nominees worked on, the jurisdictions they practised in and the references that were submitted on their behalf.

We aimed to present a diverse group of individuals from a wide range of jurisdictions and firms. After whittling down over 100 applications we ended up with a list of 17 women and 23 men from 11 countries.

GIR set out to introduce the individuals both as professionals and people, so the final 40 were asked a variety of questions about their career highlights, inspirations, major investigations developments in their jurisdictions and more.

Lawyers recount tales from the front lines of investigations, such as assignments where employees escaped out of windows with laptops, and trips that included drinking fermented horse milk in Kazakhstan or being stalked by hungry baboons in Zambia

We also put the next generation of the investigations bar on the spot by asking "what's next" in investigations in their respective jurisdictions. The answers ranged from making investigations more efficient by using artificial intelligence to discussions around the future of legal privilege.

Matthew Alexander

Mayer Browr

Lily Becker

Orrick Herrington & Sutcliffe

Marc Alain Bohn

Miller & Chevalier Chartered

Shaul Brazil

BCL Solicitors

Dorina Bruns

Hogan Lovells

Louis Burrus

Schellenberg Wittmei

Jonathan Clark

Slaughter and Mav

Kyle Clark

Baker Botts

Ilaria Curti

DLA Pipei

Michael Diamant

Gibson Dunn

Stéphane de Navacelle

Navacelle Law

Mauricio España

Dechert

Alison Geary

WilmerHale

Kunal Gupta

Cvril Amarchand Mangaldas

Stephen Hauss

Quinn Emanuel Urquhart &

Emma Hodges

Forensic Risk Alliance

Audrey Laning Ingram

Richards Kibbe & Orbe

Ryan Junck

Skadden Arps Slate Meagher & Flom

Laura Kabler Oswell

Sullivan & Cromwell

Kiran Raj

O'Melveny & Myers

Mark Lanpher

Shearman & Sterling

Anne Lefever

Pillsbury Winthrop Shaw

Edward Liva

Kirkland & Ellis

Hugo López Coll

reenberg Traurig

Sonja Maeder Morvant

alive

Jonathan Mattout

Herbert Smith Freehills

Alex Parker

Debevoise & Plimpton

Anthony Rapa

Steptoe & Johnson

Kim Rosenberg

Freshfields Bruckhaus Deringer

Erica Sarubbi

Maeda Ayres & Sarubbi Advogados

Tine Schauenburg

White & Case

Nathan Seltzer

Latham & Watkins

Andrew Smith

Corker Binning

Camila Steinhoff

Trench Rossi watanabe Advogados

Anahita Thoms

Baker McKenzie

Emmanuel Ubiñas

Iones Day

Johanna Walsh

Kingslev Naplev

Alison Wilson

Linklotoro

Linklaters

David (Dj) Wolff

Crowell & Morina

Mimi Yang

Rones & Grav

Hugo López Coll Greenberg Traurig Mexico City 37

Why investigations?

I'm often asked this question and I always say it was client-driven. Doing business internationally and particularly in countries with a higher corruption perception has become much more difficult than five or 10 years ago. I still remember



when FCPA-related questions were the last three or four requests in a due diligence acquisition questionnaire and addressed hastily and hours before closing. In contrast, now it is common for companies to retain special legal counsel to analyse compliance-related matters at the very beginning of a potential transaction. For me, it all started like that. It evolved from assisting foreign co-counsel to conduct corruption-related due diligence in Mexico to becoming the lead investigator in an array of matters including, alleged bribery, fraud and other inappropriate forms of behaviour.

Career highlight

I have had the opportunity to work on many interesting and challenging matters. One that I will always remember was being a member of a team of lawyers who have advised a Fortune 10 company in the development and implementation of an extensive global FCPA compliance programme, including conducting risk assessments, drafting anticorruption policies and procedures and monitoring and assessing of the programme in several jurisdictions. That gave me the opportunity to work very closely with the most recognised lawyers within Greenberg Traurig's white-collar practice and the client's senior leadership.

Influences

My partner Jacqueline Becerra. She has been instrumental in the development of my practice as an anti-corruption compliance lawyer. Learning from her is a privilege: she has the ability to handle the most complex investigations and gain and maintain rapport with clients in the most difficult scenarios.

If you hadn't been a lawyer...

I can see myself working in an advertising/public relations agency with an emphasis on crisis management and crisis communications.

A pivotal decision

Obtain the cooperation of an inside witness by being patient and not condescending. I was conducting an interview where the witness was lying to my face and I was tempted to show all the evidence we had against the witness just minutes after the interview started. It took some time to gain the trust of the interviewee and after a four-hour interview, we learned more than we knew from forensic analysis and data collection. I still remember the exact moment when the witness decided to speak. You could literally observe the weight coming off the shoulders of the interviewee when coming clean.

Advice to a young lawyer

Investigations encompass a lot of travel, a lot of which might be overseas. Learn about the country and culture you will be visiting in advance. Respect local customs and try new things.

What's everyone talking about?

In the case of Mexico, the creation of the so-called Mexican National Anti-Corruption System consisting of several laws designed to set forth the principles, rules and procedures for the coordination of different civil and criminal authorities to tackle corruption. In addition, the need to review and amend existing anti-corruption policies and procedures implemented in Mexico for the same to be considered an effective compliance programme pursuant to Mexican law.

What's next in investigations?

Multi-jurisdictional prosecutions. Anti-corruption enforcement is escalating worldwide and parallel enforcement actions will continue to occur, making it challenging to enter into settlement agreements with particular government agencies.

The most interesting place your job has taken you?

I had the opportunity to conduct a risk assessment in India. It was a fabulous experience to learn how business is conducted in a country with 1.3 billion inhabitants and states with different official languages and regulations and with a population larger than many countries.

Favourite meal

A plate of jamón ibérico - a dry-cured Spanish ham - in a restaurant located at Plaza de Santa Ana in Madrid, Spain. The ham was sliced in the restaurant by the former official cortador, the slicer to the King of Spain.